

## **Intuitive Feelers (NF) -- Friendly**

These people are sensitive to the needs of others because they are people oriented. They know how to create an environment that is motivational and are great mediators and persuaders. They show enthusiasm and are optimistic. They are empathetic and encouraging to others. They are imaginative and inspirational. Their views of issues are always from a personal perspective, but they enjoy working groups.

These are the idealists.

## **Intuitive Thinkers (NT) -- Experimental**

These people are competent visionaries. Their thinking tends to be logical, as is their approach to life. They can be conscientious and persistent in everything they do. They are the analyzers and they tend to be intellectual and knowledgeable, which sometimes makes them appear to be unemotional. They constantly look for information and they can be quite philosophical. They can seem like perfectionists because they are very conscious of quality. Serious thinking is often their style. They can be big-picture people.

These are the rational thinkers.

## **Sensing Judgers (SJ) -- Orderly**

These folks are very predictable, organized, and orderly. Their motto is "Be Prepared." They are rule followers and bow to authority. Conservative thinking and loyalty are dominant traits. Dependable and reliable, they are detail oriented and they prefer to work in a designated structure. They enjoy the status quo.

They are the guardians.

## **Sensing Perceivers (SP) -- Divergent**

These individuals make decisions quickly and enjoy solving problems. Able to act quickly in a crisis and take initiative, they are independent and need variety in their lives. They are direct in their communication and are often risk takers. They can be creative, inventive, funny, quick-witted, and accept challenges readily.

They are the artisans.